# Lafonn empowers businesses to shine bright with SAP Business One®

Lafonn designs and manufactures fine jewelry at affordable prices. Wishing to achieve operational efficiency, the Lafonn team worked with Abbasoft Technologies to implement SAP Business One. By leveraging the power of SAP to streamline processes, both staff efficiency and customer service have improved.

### Before: Challenges and Opportunities
- Lafonn previously had numerous manual processes, which delayed order fulfillment, made reporting time-consuming and prompted human errors.
- The data required to answer customer service queries was spread across multiple systems.
- New software was required that could relate transactions in a sales cycle and pinpoint employees who had interacted with an order.

### Why SAP Business One and Abbasoft Technologies
- SAP Business One provided Lafonn with the ability to automate their processes and produce customized reports.
- Abbasoft provided detailed demos and was proactive in detecting areas requiring system customization.
- Abbasoft's knowledge and local support were also pivotal in Lafonn's selection.

### After: Value-Driven Results
- Thanks to the mapping feature in SAP Business One, staff can now review the entire lifecycle of a transaction and all related entries.
- Full traceability of personnel input and management of orders has increased visibility of staff performance.
- Reporting capabilities have improved due to the integrated system, with all information just a few clicks away.
- Operational efficiency has been optimized with the ability to auto-populate data fields, reducing errors.

"With SAP Business One, our company is **positioned for growth** in a fast-changing business environment. We've been able to implement changes to overcome pandemic challenges and ensure the highest levels of customer service."

Molly Wang – Founder & CEO, Lafonn LLC

## Improved efficiency

across back-end processes since implementation

## Increased accuracy and traceability

**Featured Partner**

ABBASOFT TECHNOLOGIES

SAP Business One®

| Lafonn LLC | Industry | Products and Services | Employees | Revenue | Featured Solutions |
|---|---|---|---|---|---|
| Cypress, CA - USA | Wholesale | Fine jewelry | 41 | $8 million | SAP Business One |
| www.lafonn.com | Distribution | | | | |

THE BEST RUN SAP