

SURE-GRIP rolls onto innovation with SAP Business One®

SURE-GRIP International is a leading roller skate manufacturing company that took the skating industry by storm when it introduced a new type of skate: a running shoe mounted on a skate plate. Their innovation made them a success, and they trusted Abbasoft to help them implement SAP Business One to keep growing.

Before: Challenges and Opportunities

- Their old system was purchased by a new company which sunset the system, stopping the support.
- The usability and features of the system was maxed out, and they had outgrown it.
- Needed an emulator in order to link to the operating system, which came with many limitations.
- Inability to gather and pull reports whenever necessary, most of the work had to be done manually.

Why SAP and Abbasoft

- The Abbasoft team showed unparalleled commitment to listen to the needs of SURE-GRIP and presented them with the changes they could expect side-by-side with what they had currently.
- SAP was known as a great name to SURE-GRIP due to their notorious sports relationships, and once Abbasoft showed them what the system could do for them, it was a no-brainer.

After: Value-Driven Results

- Ability to track invoices and sales orders through their journeys with just a few clicks.
- Reports, purchase orders, invoices, etc. can all be pulled quickly and delivered to customers who ask.
- Positioned to integrate directly with company website through API.
- Move seamlessly from one department or process to the next, all of which had to be put manually.
- Provide customers access to data when and where they need it for positive service interactions.
- Increased visibility for the managers with more control and improved manageability of the system.
- Growth potential provided by the system's customization and additions of fields.



“What we’ve been able to accomplish with the program is **leaps and bounds** ahead of what we had before. We are incredibly grateful to Abbasoft for implementing the system tailored to our needs.”

Steven Ball, Sales and Marketing, SURE-GRIP International

Speed

In having a complete overview of the status of an order and pulling reports.

Productivity

Increased provided by the seamless and fast system workflows and controls.

Featured Partner



SURE-GRIP International
South Gate, CA – USA
www.suregrip.com

Industry
Consumer Products

Products and Services
Manufacturing, rental, and sales of roller skates and skate accessories.

Employees
35

Revenue
Privately held

Featured Solutions
SAP Business One

THE BEST RUN

